



1 Learning in an Interactive Simulation Tool against Landslide 2 Risks: The Role of Amount and Availability of Experiential 3 Feedback

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9 **Abstract.** To investigate how differing amounts of experiential feedback and feedback's availability in an interactive
10 simulation tool influences people's decision-making against landslide risks. Feedback via simulation tools is likely
11 to help people improve their decisions against disasters; however, currently little is known on how differing amounts
12 of experiential feedback and feedback's availability in simulation tools influences people's decisions against
13 landslides. We tested the influence of differing amounts of experiential feedback and feedback's availability on
14 people's decisions against landslide risks in an Interactive Landslide Simulation (ILS) tool. In an experiment, in
15 high-damage conditions, the probabilities of damages to life and property due to landslides were 10-times higher
16 than those in the low-damage conditions. In feedback-present condition, experiential feedback was provided in
17 numeric, text, and graphical formats in ILS. In feedback-absent conditions, the probabilities of damages were
18 described; however, there was no experiential feedback present. Investments were greater in conditions where
19 experiential feedback was present and damages were high compared to conditions where experiential feedback was
20 absent and damages were low. Furthermore, only high-damage feedback produced learning in ILS. Experience
21 gained in ILS enables people to improve their decision-making against landslide risks. Simulation tools seem
22 appropriate for landslide risk communication and for performing what-if analyses.

23 1 Introduction

24 Landslides cause massive damages to life and property worldwide (Chaturvedi and Dutt, 2015; Margottini et al.,
25 2011). Knowledge about causes-and-consequences of landslides and awareness about landslide disaster mitigation
26 are likely to help people take good mitigation actions that prevent landslides from occurring (Becker et al., 2013;
27 Osuret et al., 2016; Webb and Ronan, 2014). However, to educate people about cause-and-effect relationships
28 concerning landslides, effective landslide risk communication systems (RCSs) are needed (Glade et al., 2005). To be
29 effective, these RCSs should possess five main components (Rogers and Tsirkunov, 2011): monitoring; analyzing;
30 risk communication; warning dissemination; and, capacity building.

31 Among these components, prior research has focused on monitoring and analyzing the occurrence of
32 landslide events (Dai et al., 2002; Montrasio et al., 2011). For example, there exists various statistical and process-
33 based models for predicting landslides (Dai et al., 2002; Montrasio et al., 2011). To be effective, however, landslide



34 RCSs need not only be based upon sound scientific models; but, they also need to consider human factors, i.e., the
35 knowledge and understanding of people residing in landslide-prone areas (Meissen and Voisard, 2008). Thus, there
36 is an urgent need to focus on the development, evaluation, and improvement of risk communication, warning
37 dissemination, and capacity building measures in RCSs.

38 Improvements in risk communication strategies are likely to help people understand the cause-and-effect
39 processes concerning landslides and help them improve their decision-making against these natural disasters (Grasso
40 and Singh, 2009). However, surveys conducted among communities in landslide-prone areas (including those in
41 northern India) have shown a lack of awareness and understanding among people about landslide risks (Chaturvedi
42 and Dutt, 2015; Oven, 2009; Wanasolo, 2012). In a survey conducted in Mandi, India, Chaturvedi and Dutt (2015)
43 found that 60% of people surveyed were not able to answer questions on landslide susceptibilities maps, which were
44 prepared by experts. Also, Chaturvedi and Dutt (2015) found that a sizeable population reported landslide as “an act
45 of God” (39%) and attributed activities like “shifting of temple” as causing landslides (17%), which shows
46 numerous misconceptions about landslides among people in landslide-prone areas. Overall, research is needed that
47 improves public understanding and awareness about landslides in affected areas.

48 Promising recent research has shown that experiential feedback in simulation tools likely helps improve
49 public understanding about dynamics of physical systems (Dutt and Gonzalez, 2010; 2011; 2012; Fischer, 2008).
50 Dutt and Gonzalez (2012) developed a Dynamic Climate Change Simulator (DCCS) tool, which was based upon a
51 more generic stock-and-flow task (Gonzalez and Dutt, 2011a). The authors provided frequent feedback on cause-
52 and-effect relationships concerning Earth’s climate in DCCS and this experiential feedback helped people reduce
53 their climate misconceptions compared to a no-DCCS intervention. Although prior literature has investigated the
54 role of frequency of feedback about inputs and outputs in physical systems, yet little is known on how differing
55 amounts of experiential feedback (i.e., differing probabilities of damages due to landslides) influences people’s
56 decisions over time. Also, little is known on how experiential feedback’s availability (presence or absence)
57 influences people’s decisions.

58 The main goal of this paper is to evaluate how differing amounts of experiential feedback and feedback’s
59 availability influences people’s mitigation decisions. It is important to understand how differing experiential
60 feedback in terms of differing probabilities of damages influences people’s mitigation decisions. That is because the
61 experience of landslide consequences could range from no damages to large damages involving several injuries,
62 infrastructure damages, and deaths. Thus, some people may experience severe damages and consider landslides to
63 be a serious problem requiring immediate actions; whereas, other people may experience no damages and consider
64 landslides to be a trivial problem requiring very little attention.

65 Interactive simulation tools provide a way of evaluating how experiential feedback influences people’s
66 decisions (Chaturvedi et al., 2016). Chaturvedi et al. (2016) proposed a computer-simulation tool, called the
67 Interactive Landslide Simulator (ILS). The ILS tool is based upon a landslide model that considers the influence of
68 both human factors and physical factors on landslide dynamics. Thus, in ILS, both physical factors (e.g., spatial
69 geology and rainfall) and human factors (e.g., monetary contributions to mitigate landslides) influence the
70 probability of catastrophic landslides.



71 In a preliminary investigation, Chaturvedi et al. (2016) conducted an experiment with human participants to
72 gauge the effectiveness of the ILS tool. The probability of damage due to landslides was varied at two levels in ILS:
73 low probability and high probability. The high probability was set about 10-times higher compared to the low
74 probability. People were asked to make monetary investment decisions, where the monetary payment would be used
75 for mitigating landslides (e.g., by building a retaining wall or by planting crops with long roots in landslide prone
76 areas). People's investments were significantly greater when the damage probability was high compared to when
77 this probability was low. However, Chaturvedi et al. (2016) did not fully evaluate the effectiveness of experiential
78 feedback of damages in ILS tool against control conditions where this experiential feedback was not present. Also,
79 Chaturvedi et al. (2016) did not investigate people's investment decisions over time in ILS, where overtime
80 decisions are indicative of learning of landslide dynamics in the tool.

81 Prior literature on learning from experiential feedback (Baumeister et al., 2007; Dutt and Gonzalez, 2012;
82 Finucane et al., 2000; Knutty, 2005; Reis and Judd, 2013; Wagner, 2007) suggests that increasing the amount of
83 damage feedback (i.e., increasing the probabilities of landslide damages) in simulation tools would likely increase
84 people's mitigation decisions. That is because a high probability of landslide damages will make people suffer
85 monetary losses and people would tend to minimize these losses by increasing their mitigation actions. It is also
86 expected that the presence of experiential feedback about damages in simulation tools is likely to increase people's
87 landslide-mitigation actions (Dutt and Gonzalez, 2010; 2011; 2012). That is because the experiential feedback about
88 damages will likely enable people to make decisions and see the consequences of their decisions; however, the
89 absence of this feedback will not allow people to observe the consequences of their decisions once these decisions
90 have been made (Dutt and Gonzalez, 2012).

91 In this paper, we evaluate the influence of differing amounts of experiential feedback about landslide-
92 related damages and the experiential feedback's availability in the ILS tool. More specifically, we test whether
93 people increase their mitigation actions in the presence of experiential damage feedback compared to in the absence
94 of this feedback. In addition, we evaluate how different probabilities of damages influence people's mitigation
95 actions in the ILS tool. Furthermore, we also analyze people's mitigation actions over time across different
96 conditions.

97 In what follows, first, we detail a computational model on landslide risks that considers the role of both
98 human factors and physical factors. Next, we detail the working of the ILS tool, i.e., based on the landslide model.
99 Furthermore, we use the ILS tool in an experiment to evaluate the influence of differing amounts of experiential
100 feedback and feedback's availability on people's decisions. Finally, we close this paper by discussing our results and
101 detailing the benefits of using tools like ILS for communicating landslide risks in the real world.

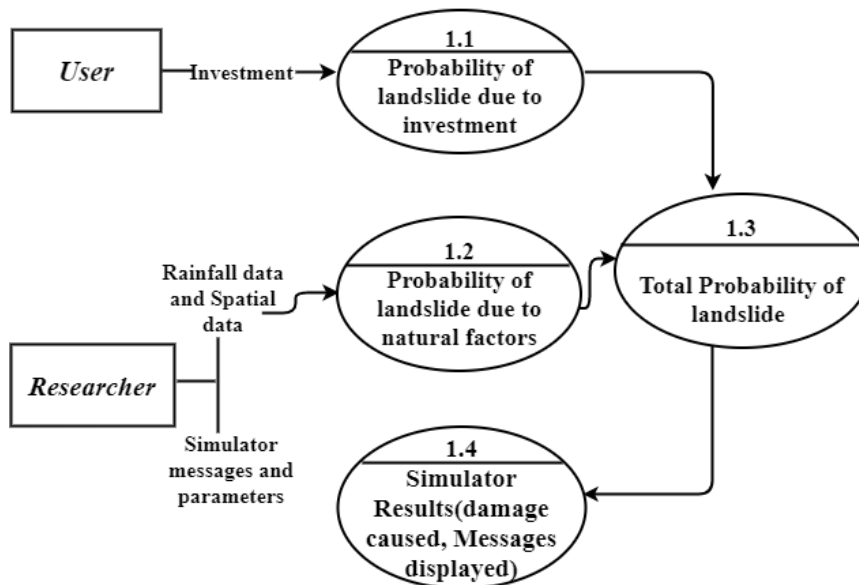
102 **2 Computational model of landslide risk**

103 Chaturvedi et al. (2016) proposed a computational model for simulating landslide risks that was based upon the
104 integration of human and physical factors (see Figure 1). Here, we briefly detail this model and use it in the ILS tool
105 for our experiment (reported ahead). As seen in Figure 1, the probability of landslides due to human factors is
106 adapted from a model suggested by Hasson et al. (2010) (see box 1.1 in Figure 1). In Hasson et al. (2010)'s model,



107 the probability of a disaster (e.g., landslide) due to human factors is a function of the cumulative monetary
 108 contributions made by participants to avert the disaster from the total endowment available to participants.

109 Furthermore, in the landslide model, the probability of landslides due to physical factors (see box 1.2) is a
 110 function of the prevailing rainfall conditions and the nature of geology in the area (Mathew et al., 2013). As shown
 111 in Figure 1, the ILS model focuses on calculation of total probability of landslide (due to physical and human
 112 factors) (box 1.3). This total probability of landslide is calculated as a weighted sum of probability of landslide due
 113 to physical factors and probability of landslide due to human factors. Furthermore, the model simulates different
 114 types of damages caused by landslides and their effects on people’s earnings (box 1.4).
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Figure 1. Probabilistic model of the Interactive Landslide Simulator tool. Figure adapted from Chaturvedi et al. (2016).

118

119 **2.1 Total probability of landslides**

120 As described by Chaturvedi et al. (2016), the total probability of landslides is a function of landslide probabilities
 121 due to human factors and physical factors. This total probability of landslides can be represented as the following:

$$122 \quad P(T) = (W * P(I) + (1 - W) * P(E)) \quad (1)$$

123 Where W is the weight factor, which is between [0, 1]. The total probability formula involves calculation of two
 124 probabilities, probability of landslide due to human investments ($P(I)$) and probability of landslide due to physical
 125 factors ($P(E)$). These probabilities have been defined below. According to Equation 1, the total probability of
 126 landslides will change based upon both human decisions and environmental factors over time.

127

128 **2.1.1 Probability of landslide due to human investments ($P(I)$)**



129 As suggested by Chaturvedi et al. (2016), this probability is calculated using the probability model suggested by
130 Hasson et al. (2010). The probability of landslide due to human investments is:

$$131 \quad P(I) = 1 - \frac{M * \sum_{i=1}^n x_i}{n * B} \quad (2)$$

132 Where,

133 B = Budget available towards addressing landslides for a day (if a person earns an income or salary, then B is the
134 same as this income or salary earned in a day).

135 n = Number of days.

136 x_i = Investments made by a person for each day i to mitigate landslides; $x_i \leq B$.

137 M = Return to Mitigation, which is a free parameter and captures the lower bound probability of $P(I)$, i.e., $P(I) = I$ -
138 M when a person puts her entire budget B into landslide mitigation ($\sum_{i=1}^n x_i = n * B$).

139 People's monetary investments (x_i) are for mitigation measures like building retaining walls or planting long root
140 crops.

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142 **2.1.2 Probability of landslide due to physical factors ($P(E)$)**

143 Some of the physical factors impacting landslides include rainfall, soil type, and slope profile (Chaturvedi et al.,
144 2016; Dai et al., 2002). These can be categorized into two parts:

- 145 1. Probability of landslide due to rainfall ($P(R)$)
- 146 2. Probability of landslide due to soil type and slope profile (spatial probability, $P(S)$)

147 Given $P(R)$ and $P(S)$, the probability of landslide due to physical factors, $P(E)$ is defined as:

$$148 \quad P(E) = P(R) * P(S) \quad (3)$$

149 The methodology adopted here comprises of two steps. In the first step, $P(R)$ is calculated based upon a logistic-
150 regression model (Mathew et al., 2013) as follows:

$$151 \quad P(R) = \frac{1}{1 + e^{-z}} \quad (4a)$$

152 And,

$$153 \quad z = -3.817 + (DR) * 0.077 + (3DCR) * 0.058 + (30DAR) * 0.009$$

$$154 \quad z: (-\infty, +\infty) \quad (4b)$$

155 Where, the DR , $3DCR$, and $30DAR$ is the daily rainfall, the 3-day cumulative rainfall, and the 30-day antecedent
156 rainfall. These parameters are determined for a specific geographical location using the historical rainfall data. Once
157 these parameters are determined, equation 4a and 4b help determine the probability of landslide due to rainfall,
158 $P(R)$. In the ILS tool reported ahead, $P(R)$ is shown as the probability of landslides due to rainfall in a certain trial.

159 The second step is to evaluate spatial probability of landslides, $P(S)$. The determination of $P(S)$ is done
160 from Landslide Susceptibility Zonation (LSZ) map of the area (Anbalagan, 1992; Chaturvedi et al., 2016; Clerici et
161 al., 2002), which are based on geomorphological factors in the study area (Mandi area in northern India). The spatial
162 probability is computed based upon the Total Estimated Hazard (THED) rating of different locations on a Landslide
163 Hazard Map and their surface area of coverage (the maximum possible value of THED is 11.0). For example, if a
164 THED of 3.5 has a 20% coverage area on LSZ, then the spatial probability is less than equal to 0.32 ($= 3.5/11$) with



165 a 20% chance. Such calculations enable us to develop a cumulative density function for spatial probability of
166 landslides.

167

168 **2.1.3 Damages due to landslides**

169 As suggested by Chaturvedi et al. (2016), the damages caused by landslides were classified into three independent
170 categories: property loss, injury, and fatality. These categories have their own damage probabilities. When a
171 landslide occurs, it could be benign or catastrophic. A landslide becomes catastrophic when any of the three
172 independent random numbers ($\sim U(0, I)$) become less than or equal to the corresponding damage probability of
173 property loss, injury, and fatality. Once the random number is less than the probability of the corresponding damage,
174 the damage occurs. Landslide damages have different effects on the player's wealth and income, where damage to
175 property affects one's property wealth and damages concerning injury and fatality affect one's income level.

176

177 **2.2 Interactive Landslide Simulator (ILS) tool**

178 The ILS tool (Chaturvedi et al., 2016) is based upon the ILS model described above and allows participants to make
179 daily monetary investment decisions for landslide risk-mitigation, observe the consequences of their decisions via
180 feedback, and try new investment decisions. This way, ILS helps improve people's understanding about the causes
181 and consequences of landslides.

182 A decision maker's goal in ILS tool is to maximize their total wealth, where this wealth is influenced by
183 one's income, property wealth, and losses experienced due to landslides. Landslides and corresponding losses are
184 influenced by physical factors (spatial and temporal probabilities of landslides) and human factors (i.e., the past
185 contributions made by a decision-maker for landslide mitigation). The total wealth may decrease (by damages
186 caused by landslides, like injury, death, and property damage) or increase (due to daily income). While interacting
187 with the tool, the repeated feedback on the positive or negative consequences of their decisions on their income and
188 property wealth enables decision-makers to revise their decisions and learn landslide risks and dynamics over time.

189 Figure 2 represents graphical user interface of ILS tool's investment screen. On this screen, decision-
190 makers are asked to make monetary mitigation decisions up to their daily income upper bound (see Box A). The
191 total wealth is a sum of income not invested for landslide mitigation, property wealth, and total damages due to
192 landslides (see Box B). As shown in Box B, decision-makers are also shown the different probabilities of landslide
193 due to human and physical factors as well as the probability weight used to combine these probabilities into the total
194 probability. Furthermore, as shown in Box C, participants are graphically shown the history of total probability of
195 landslide, total income not invested in landslides, and their remaining property wealth across different days.

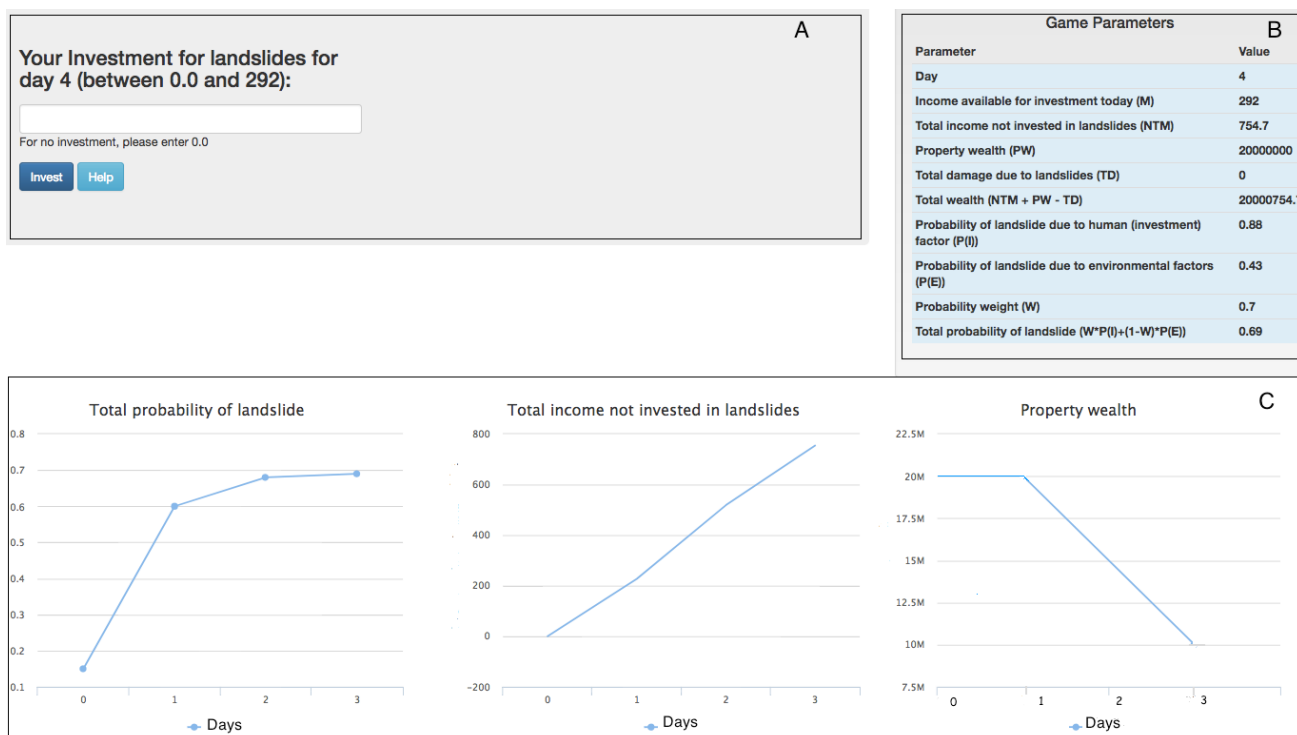
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Figure 2. ILS tool's Investment Screen. Box (A): The text box where participants made investments against landslides. Box (B): The tool's different parameters and their values. Box (C): Line graphs showing the total probability of landslide, the total income not invested in landslides, and the property wealth over days. Horizontal axes in these graphs represents number of days. The goal was to maximize Total Wealth across a number of days of performance in the ILS tool.



205 As described above, a decision-maker can invest between zero (minimum) and player's current daily income
206 (maximum). Once the investment is made, participants need to click the "Invest" button. Upon clicking the Invest
207 button, the decision-maker enters the experiential feedback screen and can observe whether landslide occurred or
208 not and whether there were changes in the daily income, property wealth, and damages due to the landslide (see
209 Figure 3). As shown in Figure 3 (A), feedback information is presented in three formats: monetary information
210 about total wealth (box I), messages about different losses (box I), and imagery corresponding to losses (box II).
211 Injury and fatality due to landslides causes a decrease in the daily income and damage to property causes a loss of
212 property wealth (the exact loss proportions are detailed ahead). If a landslide does not occur in a certain trial, a
213 positive feedback screen is shown to the decision maker (see Figure 3B). The user can get back to investment
214 decision screen by clicking on "Return to Game" button on the feedback screen.

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(A) Negative Feedback

⚠️ Landslide Occurred!

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You made **56** investment.

Your friend invested: 161

Fortunately, no one in your family died.

Thus, your daily income was not affected and stays at the same value.

Fortunately, no one in your family was injured.


Thus, your daily income was not affected and stays at the same value.

Sorry, your house was destroyed by the debris. Total damage occurred is **10000000**.

Thus, your property wealth is **10000000**.

Your total wealth is **10000631.4**.

II



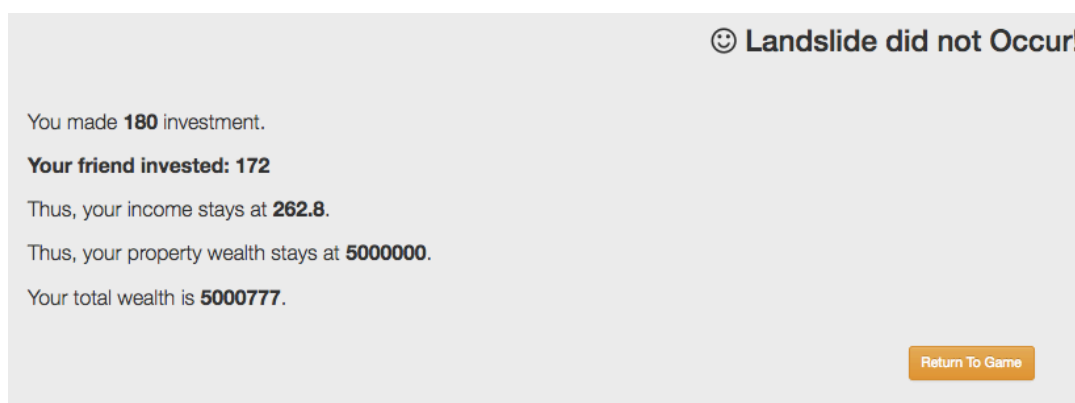
[Return To Game](#)

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(B) Positive Feedback



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222 **Figure 3.** ILS tool's feedback screens. (A) Negative feedback when a landslide occurred. Box (I) contains the loss in
223 terms of magnitude and messages and Box (II) contains associated imagery. (B) Positive feedback when a landslide
224 did not occur.

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3 Experiment

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To test the effectiveness of amount and availability of feedback, we performed a laboratory experiment involving
229 human participants where we compared performance in the ILS tool in the presence or absence of experiential
230 feedback about different damage probabilities. Based upon prior literature (Baumeister et al., 2007; Dutt and
231 Gonzalez, 2012; Finucane et al., 2000; Knutty, 2005; Reis and Judd, 2013; Wagner, 2007), we expected proportion
232 of investments to be higher in the presence of experiential feedback compared to those in the absence of experiential
233 feedback. Furthermore, we expected higher investments against landslides when feedback was more damaging in
234 ILS compared to when it was less damaging (Chaturvedi et al., 2016; Dutt and Gonzalez, 2011; Gonzalez and Dutt,
235 2011a).

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237

3.1 Experimental Design

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Eighty-three participants were randomly assigned across four between-subjects conditions in the ILS tool, where the
239 conditions differed in the amount of experiential feedback (high-damage (N= 40) or low-damage (N= 43)) and
240 availability of feedback (feedback-present (N= 43) or feedback-absent (N= 40)) provided after every mitigation
241 decision. They were asked to invest repeatedly against landslides across 30-days. In feedback-present conditions,
242 participants performed in the ILS tool, where they received experiential feedback after each investment decision (see
243 Figure 2). In feedback-absent conditions, participants again performed in the ILS tool; however, they did not receive
244 experiential feedback after each investment decision (see Figure 4). Thus, in the feedback-absent condition, although
245 participants were provided with the probability of damages due to landslides and the results of 0% and 100%
246 investments as a text description; however, there was no feedback screen as well as graphical displays to provide
247 experiential feedback to participants. In high-damage conditions, the probability of property damage, fatality and
248 injury on any trial were set at 30%, 9%, and 90%, respectively, over 30-days. In low-damage conditions, the



249 probability of property damage, fatality and injury on any trial were set at 3%, 1%, and 10%, respectively, over 30-
250 days (i.e., about $1/10^{\text{th}}$ of its values in the high-damage condition). Across all conditions, participants made one
251 investment decision per trial across 30-days (this end-point was unknown to participants). Participants' goal was to
252 maximize their total wealth over 30-days. Across all conditions, only 1-landslide could occur on a particular day.
253 The nature of functional forms used for calculating different probabilities in ILS were unknown to participants.

254 The proportion of damage (in terms of daily income and property wealth) that occurred in an event of
255 fatality, injury, or property damage was kept constant across 30-days. The property wealth decreased to half of its
256 value every time property damage occurred in an event of a landslide. The daily income was reduced by 10% of its
257 latest value due to a landslide-induced injury and 20% of its latest value due to a landslide-induced fatality. The
258 initial property wealth was fixed to 20 million EC¹, which is the expected property wealth in Mandi area. The initial
259 per-trial income was kept at 292 EC (taking into account the GDP and per-capita income of Himachal state where
260 Mandi is located). Overall, there was a large difference between the initial income earned by a participant and the
261 participant's initial property wealth. In this scenario, the optimal strategy dictates participants to invest their entire
262 income in landslide protection measures, since participants' goal was to maximize total wealth. Weight (W)
263 parameter was fixed at 0.8. The W value was known to participants on the graphical user interface (see Figures 2
264 and 4). Furthermore, the return to mitigation parameter (M) was set at 0.8. Participants performed in the ILS for 30-
265 days, starting in mid-July and ending in mid-August. This period coincided with the period of heavy monsoon
266 rainfall in Mandi area. Thus, participants performing in ILS experienced an increasing probability of landslides due
267 to environmental factors (due to increasing amount of rainfall overtime). We used the investment ratio as a
268 dependent variable for the purpose of data analyses.

269 The investment ratio was defined as the ratio of investment made in a trial to total investment that could
270 have been made up to the same trial. This investment ratio was averaged across all participants in one case and
271 averaged over all participants and days in another case. We expected the average investment ratio to be higher in the
272 feedback-present and high-damage conditions compared to feedback-absent and low-damage conditions.

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¹ To avoid the effects of currency units on people's decisions, we converted Indian National Rupees (INR) to a fictitious currency called "Electronic Currency (EC)," where 1 EC = 1 INR.



Instructions

Welcome! You are a resident of Chamoli district of Uttarakhand state, India, a township in the lap of Himalayas. You live in an area that is highly prone to landslides due to several environmental factors (e.g., the prevailing geological conditions and rainfall). During the monsoon season, due to high intensity and prolonged period of rainfall, landslides may occur in the Chamoli district. These landslides may cause fatalities and injuries to you, your family, and to your friends, who reside in the same area. In addition, landslides may also damage your property and cause loss to your property wealth.

In this task, you will be repeatedly making daily investment decisions to mitigate landslides over a period of several days. We use a fictitious currency called "EC". Every day, you earn 292 EC. This money is your daily income and you may use a part or whole of it for making investments against landslides. Your investments will be used to provide landslide mitigation measures like planting trees and building reinforcements, both of which prevent landslides from occurring. Every day, you may decide to invest a certain monetary amount from your income towards landslide mitigation; however, you may also decide not to invest anything on a day (in which case, you invest 0.0 against landslides).

Your total wealth at any point in the game is the following: sum of the amounts you did not invest against landslides across days + your property wealth - damages to you, your family, your friends, and to your property due to landslides. Your property wealth is assumed to be 20 million EC at the start of the task. **The income invested against landslides is lost and it cannot contribute to the total wealth. Your goal in this task is to maximize your total wealth.**

Generally, landslides are triggered by two main factors: environmental factors (e.g., rainfall; outside one's control) and investment factors (money invested against landslides; within one's own control). The total probability of landslide = $0.2 * \text{probability of landslide due to environment factors} + 0.8 * \text{probability of landslide due to investment factors}$.

Whenever a landslide occurs, if it causes fatality, then your daily earnings will be reduced by 5% of its value. If landslide causes injury to you or your family member, then your daily earnings will be reduced by 2.5% of its value. Furthermore, if a landslide occurs and it causes property damage, then your property wealth will be reduced by 80% of its value; however, the money available to you to invest against landslides due to your daily earnings will remain unaffected.

If the probability of property damage, fatality, and injury due to landslides were 3%, 1%, and 10%, respectively, then the damages due to landslides were 63 million EC with 0 EC per day investment and 15 million EC with 292 EC per day investment.

Your investment for landslides for day 1 (between 0.0 and 292):

For no investment, please enter 0.0

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Figure 4. The ILS tool in the feedback-absent condition. Participants were tasked to enter across 30-days how much out of 292 EC they were willing to contribute against landslides. The task was similar in the high-damage feedback-absent condition; however, the damage percentages in the last paragraph were 30%, 9%, and 90%, respectively.

3.2 Participants

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Participants were recruited from Mandi area via an online advertisement. The research was approved by the Ethics Committee at Indian Institute of Technology Mandi. Informed consent was obtained from each participant and participation was completely voluntary. All participants were from Science, Technology, Engineering, and Mathematics (STEM) backgrounds and their ages ranged in between 21 and 28 years (Mean = 22 years; Standard



291 Deviation = 2.19 years). The following percentage of participants were pursuing or had completed different degrees:
292 6.0% high-school degrees; 54.3% undergraduate degrees; 33.7% Master's degrees; and, 6.0% Ph.D. degrees. When
293 asked about their previous knowledge about landslides, 2.4% claimed to be highly knowledgeable, 16.8% claimed to
294 be knowledgeable, 57.8% claimed to have basic understanding, 18.2% claimed to have little understanding, and
295 4.8% claimed to have no idea. All participants received a base payment of INR 50 (~ USD 1). In addition, there was
296 a performance incentive based upon a lucky draw. Top-10 performing participants based upon total wealth
297 remaining at the end of the study were put in a lucky draw and one of the participants was randomly selected and
298 awarded a cash prize of INR 500. Participants were told about this performance incentive before they started their
299 experiment.

300

301 **3.3 Procedure**

302 Participants were recruited via an online advertisement. Experimental sessions were about 30-minutes long per
303 participant. Participants were given instructions on the computer screen and were encouraged to ask questions
304 before starting their study (See Appendix "A" for text of instructions used). Once participants had finished their
305 study, they were asked questions related to what information and decision strategy they used on the investment
306 screen and the feedback screen to make their decisions. Once participants ended their study, they were thanked and
307 paid for their participation.

308

309 **4 Results**

310 **4.1 Investment Ratio Across Conditions**

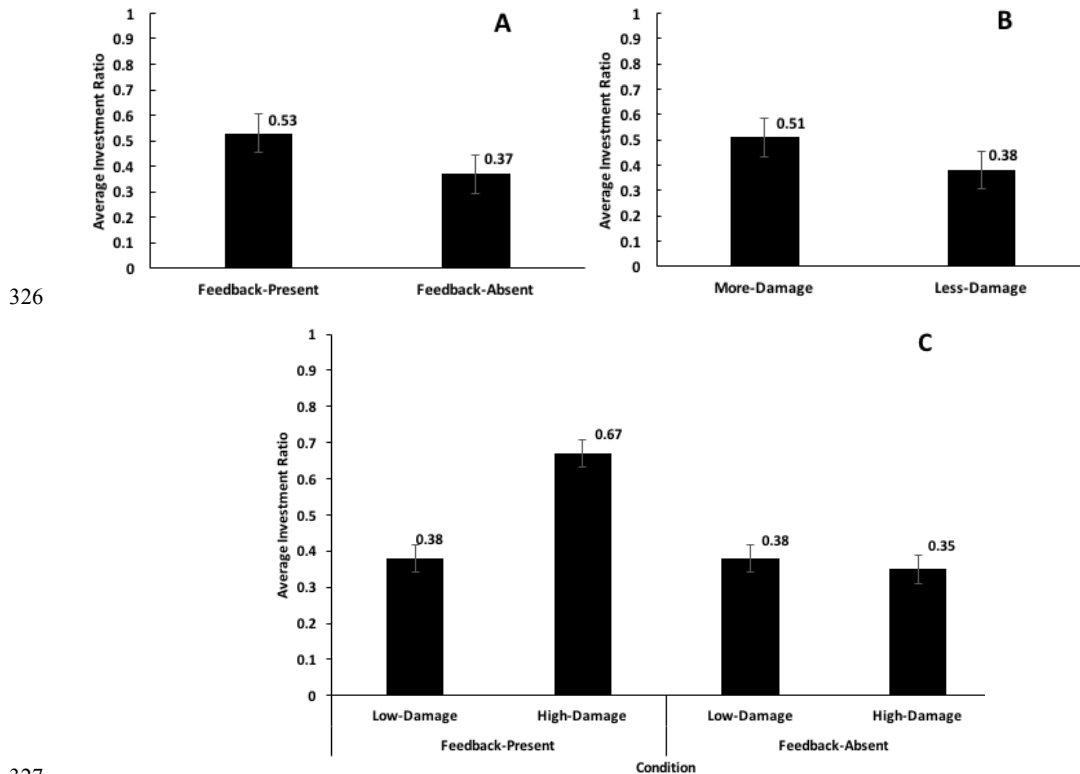
311 The data were subjected to a 2×2 repeated-measures analysis of variance. As shown in Figure 5A, there was a
312 significant main effect of feedback's availability: the average investment ratio was higher in feedback-present
313 conditions (0.53) compared to that in feedback-absent conditions (0.37) ($F(1, 79) = 8.86, p < 0.01, \eta^2 = 0.10$). This
314 result is as per our expectation and shows that the presence of experiential feedback in ILS tool helped participants
315 increase their investments against landslides compared to investments in the absence of this feedback.

316 As shown in Figure 5B, there was a significant main-effect of amount of feedback: the average investment
317 ratio was significantly higher in high-damage conditions (0.51) compared to that in low-damage conditions (0.38) (F
318 $(1, 79) = 5.46, p < 0.05, \eta^2 = 0.07$). Again, this result is as per our expectation and shows that high-damaging
319 feedback helped participants increase their investments against landslides compared low-damaging feedback.

320 Furthermore, as shown in Figure 5C, the interaction between the amount of feedback and feedback's
321 availability was significant ($F(1, 79) = 8.98, p < 0.01, \eta^2 = 0.10$). There was no difference in the investment ratio
322 between the high-damage condition (0.35) and low-damage condition (0.38) when experiential feedback in ILS was
323 absent; however, the investment ratio was much higher in the high-damage condition (0.67) compared to the low-
324 damage condition (0.38) when experiential feedback in ILS was present. Thus, feedback needed to be damaging in



325 ILS to cause an increase in investments in mitigation measures against landslides.



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Figure 5. (A) Average investment ratio in Feedback-present and Feedback-absent conditions. (B) Average investment ratio in low- and high-damage conditions. (C) Average investment ratio in low- and high-damage conditions with Feedback-present and absent. The error bars show 95% CI around the point estimate.

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4.2 Investment Ratio Across Days

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The average investment ratio increased significantly over 30-days (see Figure 6A; $F(8.18, 646.1) = 8.35, p < 0.001, \eta^2 = 0.10$). As shown in Figure 6B, the average investment ratio increased rapidly over 30-days in feedback-present conditions; however, the increase was marginal in feedback-absent conditions ($F(8.18, 646.1) = 3.98, p < 0.001, \eta^2 = 0.05$). Furthermore, in feedback-present conditions, the average investment ratio increased rapidly over 30-days in high-damage conditions; however, the increase was again marginal in the low-damage conditions (see Figure 6C; $F(8.18, 646.1) = 6.56, p < 0.001, \eta^2 = 0.08$). Lastly, as seen in Figure 6D, although there were differences in the increase in average investment ratio between low-damage and high-damage conditions when experiential feedback was present; however, such differences were non-existent between the two damage conditions when experiential feedback was absent ($F(8.18, 646.1) = 4.16, p < 0.001, \eta^2 = 0.05$). Overall, ILS performance helped participants increase their investments for mitigating landslides when damage feedback was high compared to low in ILS. However, in feedback's absence in ILS, participants were unable to increase their investments for mitigating landslides, even when damages were high compared to low.



346 **4.3 Participant Strategies**

347 We analyzed whether an “invest-all” strategy (i.e., investing the entire daily income in mitigating landslides) was
348 reported by participants across different conditions. As mentioned above, the invest-all strategy was an optimal
349 strategy and this strategy’s use indicated learning in the ILS tool. Figure 7 shows the proportion of participants
350 reporting the use of the invest-all strategy. Thus, many participants learnt to follow the invest-all strategy in
351 conditions where experiential feedback was present and it was highly damaging compared to participants in the
352 other conditions.

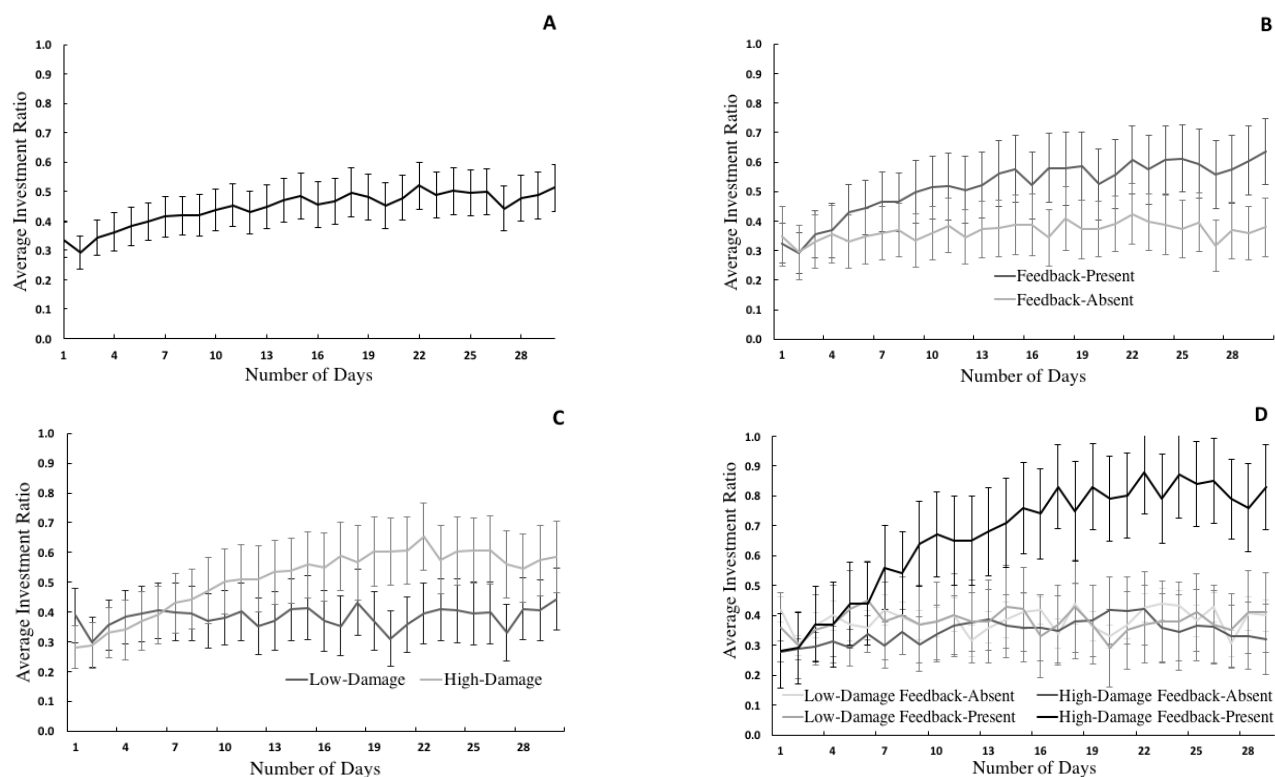
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354 **5 Discussions and Conclusion**

355 In this paper, we used an existing Interactive Landslide Simulator (ILS) tool for evaluating the effectiveness of
356 feedback in influencing people’s decisions against landslide risks. We used the ILS tool in an experiment involving
357 human participants and tested how the amount and availability of experiential feedback in ILS, including the use of
358 ILS tool itself, helped increase people’s investment decisions against landslides. Our results agree with our
359 expectations: Experience gained in ILS enabled improved understanding of processes governing landslides and
360 helped participants improve their investments against landslides. Given our results, we believe that ILS could
361 potentially be used as a landslide-education tool for increasing public understanding and awareness about landslides.
362 The ILS tool can also be used by policymakers to do what-if analyses in different scenarios concerning landslides.

363 First, high-damaging feedback in ILS tool helped increase people’s investment against landslides over time
364 compared to low-damaging feedback in the tool. Furthermore, the experiential feedback helped participants increase
365 their investments against landslides compared to conditions where this feedback was absent. These result can be
366 explained by previous lab-based research on use of repeated feedback or experience (Chaturvedi et al., 2016; Dutt
367 and Gonzalez, 2010, 2011; Finucane et al., 2000; Gonzalez and Dutt, 2011a). Repeated experiential feedback likely
368 enables learning by repeated trial-and-error procedures, where participants try different investment values in ILS and
369 observe their effects on occurrence of landslides. This feedback is higher in the condition when damages are more
370 compared to when damages are less and this difference in feedback influences participant investments against
371 landslides. In fact, we observed that the use of the optimal invest-all strategy was maximized when the experiential
372 feedback was highly damaging.

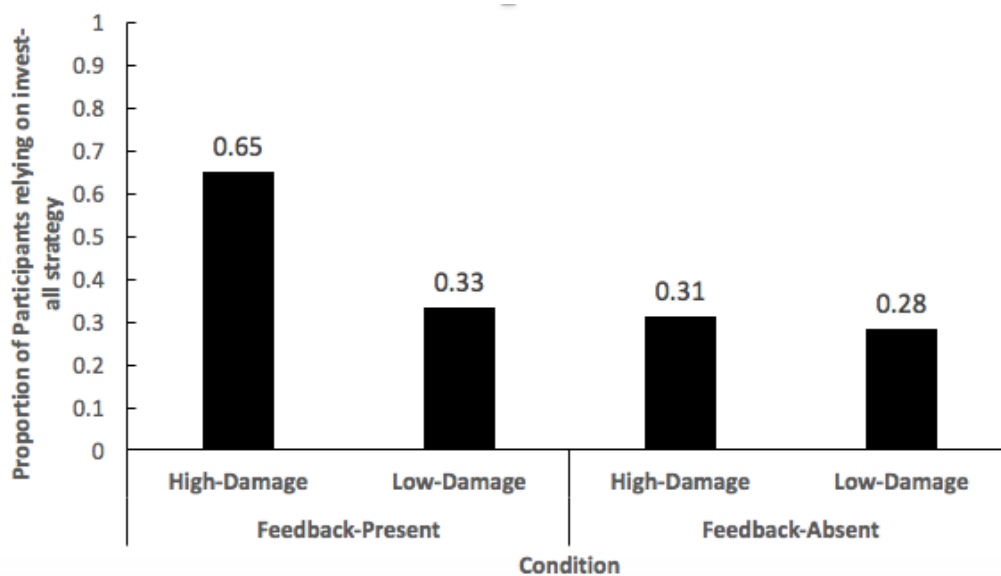
373 We also believe that the ILS tool can be integrated in teaching courses on landslide sustainable practices in
374 K-12 schools. This course could make use of the ILS tool and focus on educating students about causes,
375 consequences, and risks of hazardous landslides. We believe that the use of ILS tool will make teaching more
376 effective as ILS will help incorporate experiential feedback and social norms in teaching in interactive ways.



377 **Figure 6.** (A) Average investment ratio over days. (B) Average investment ratio over days in Feedback-present and Feedback-absent conditions. (C) Average
 378 investment ratio over days in low- and high-damage conditions. (D) Average investment ratio over days in low- and high- damage conditions with Feedback-
 379 present or absent. The error bars show 95% CI around the point estimate.



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Figure 7. The proportion of reliance on the invest-all strategy across different conditions.

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The ILS tool's parameter settings could be customized to a certain geographical area over a certain time period of play. In addition, the ILS tool could be used to present investment actions of other decision-makers (e.g., society or neighbours) compared to one's own investment actions. The presence of investment of other decision-makers in addition to one's own decisions will likely enable the use of social norms towards learning (Schultz et al., 2007). These features makes ILS tool very attractive for landslide education in communities in the future.

Furthermore, the ILS tool holds a great promise for policy-research against landslides. For example, in future, researchers may vary different system-response parameters in ILS (e.g. weight of one's decisions and return to mitigation actions) and feedback (e.g. numbers, text messages and images for damage) in order to study their effects on people's decisions against landslides. Here, researchers could evaluate differences in ILS's ability to increase public contributions in the face of other system-response parameters and feedback. In addition, researchers can use the ILS tool to do "what-if" analyses related to landslides for certain time periods and for certain geographical locations. The ILS tool has the ability to be customized to certain geographical area as well as certain time periods, where spatial parameters (e.g., soil type and geology) as well as temporal parameters (e.g., daily rainfall) can be defined for the area of interest. Once the environmental factors have been accounted for, the ILS tool enables researchers to account for assumptions on human factors (contribution against landslides) with real-world consequences (injury, fatality, and infrastructure damage). Such assumptions may help



399 researchers model human decisions in computational cognitive models, which are based upon influential theories of how
400 people make decisions from feedback (Dutt and Gonzalez, 2012; Gonzalez and Dutt, 2011b). In summary, these features
401 make ILS tool apt for policy research, especially for areas that are prone to landslides. This research will also help test the
402 ILS tool and its applicability in different real-world settings.

403 Although we could investigate that the ILS tool causes the use of optimal invest-all strategies among people in
404 conditions where experiential feedback is highly damaging; however, future research should focus on investigating more
405 deeply about the nature of learning that the tool imparts among people. As people's investments for mitigating landslides in
406 ILS directly influences the risk of landslides due to human and environmental factors, investments indeed have the potential
407 of educating people about landslide risks. Still, it is important to investigate how investing money in the ILS tool truly
408 educates people about landslides.

409 In addition, it would be worthwhile investigating how people's decision-making evolves in conditions where
410 investments influence the landslide probability and in conditions where investments do not influence the landslide
411 probability much. Some of these ideas form the immediate next steps in our ongoing program on landslide risk
412 communication.

413 *Data availability.* Data used in this article have not been deposited to respect the privacy of users. The data can be provided
414 to readers upon request.

415 *Author contributions.* AA designed the website, administered the account, PC wrote the first draft of website articles and
416 collected data. VD supervised the website contents. AA provided technical support for website maintenance. PC and VD
417 analysed the data and prepared the manuscript. PC revised the manuscript.

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419 *Competing interests.* The authors declare that they have no conflict of interest.

420

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529 **Appendix A**

530 **Instructions of the Experiment**

531 Welcome!

532 You are a resident of Mandi district of Himachal Pradesh, India, a township in the lap of Himalayas. You live in an area that
533 is highly prone to landslides due to a number of environmental factors (e.g., the prevailing geological conditions and
534 rainfall). During the monsoon season, due to high intensity and prolonged period of rainfall, a number of landslides may
535 occur in the Mandi district. These landslides may cause fatalities and injuries to you, your family, and to your friends, who
536 reside in the same area. In addition, landslides may also damage your property and cause loss to your property wealth.

537 This study consists of a task, where you will be making repetitive decisions to invest money in order to mitigate landslides.
538 Every trial, you'll earn certain money between 0 and 10 points. This money is available to you to invest against landslides.
539 You may invest certain amount from the money available to you; however, if you do not wish to invest anything, you may
540 invest 0.0 against landslides on a particular trial. Based upon your investment against landslides, you'll get feedback on
541 whether a landslide occurred and whether there was an associated loss of life, injury, or property damage (all three events are
542 independent and they can occur at the same time).

543 **Your total wealth at any point in the game is the following: sum of the amounts you did not invest against landslides**
544 **across days + your property wealth - damages to you, your family, your friends, and to your property due to**
545 **landslides.** Your property wealth is assumed to be 100 points at the start of the game. The amount of money **not invested**
546 **against landslides** increases your total wealth. **Your goal is to maximize your total wealth in the game.**

547 Whenever a landslide occurs, if it causes fatality, then your daily earnings will be reduced by 5% of its present value at that
548 time and if landslide causes injury to someone, then the daily earnings will be reduced by 2.5% of its present value at that
549 time. Thus, the amount available to you to invest against landslides will reduce with each fatality and injury due to
550 landslides. Furthermore, if a landslide occurs and it causes property damage, then your property wealth will be reduced by
551 80% of its present value at that time; however, the money available to you to invest against landslides due to your daily
552 earnings will remain unaffected.

553 Generally, landslides are triggered by two main factors: environmental factors (e.g., rainfall; outside one's control) and
554 investment factors (money invested against landslides; within one's own control). The total probability of landslide is a
555 weighted average of probability of landslide due to environment factors and probability of landslide due to investment
556 factors. The money you invest against landslides reduces the probability of landslide due to investment factors and also
557 reduces the total probability of landslides. However, the money invested against landslides is lost and it cannot become a
558 part of your total wealth.

559 At the end of the game, we'll convert your total wealth into INR and pay you for your effort. For this conversion, a ratio of
560 100 total wealth points = INR 1 will be followed. In addition, you will be paid INR 30 as base payment for your effort in the
561 task. Please remember that your goal is to maximize your total wealth in the game.

562 Starting Game Parameters



563 Your wealth: **20 Million**
564 When a landslide occurs:
565 If a death occurs, your daily income will be reduced by **50%** of its current value.
566 If an injury takes place, your daily income will be reduced by **25%** of its current value.
567 If a property damage occurs, your wealth will be reduced by **50%** of your property wealth.
568 **Best of Luck!**
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